



31/03/2021

Re: ATEC intent to trial the goPassport technology

Dear Matt,

On behalf of the Australia Tourism Export Council (ATEC), we thank you for the opportunity to review the goPassport technology solution which has the capability to support the needs of our tourism industry in this new dynamic international travel circumstance.

We recognise that goPassport, once validated by our industry, is the type of technology that our tourism industry members will require to support the resumption of business processes.

We also recognise that the process of validation with Government auditing is similar to the Approved Destination Status (ADS) scheme established in 1999 which ATEC was deeply involved in.

Our industries goals are simple,

- 1) **Predict** our end users (visitors) will be able to enter into Australia once their itinerary has been planned and booked.
- 2) **Future Proof** our industry to ensure this type of circumstances never evolves again.

We understand your technology will be available in April for trial by members of ATEC and other affiliated industry cohorts, including:

- International Education sector
- Working Holiday Makers
- Business Events
- Cruise
- Outbound Travel sector





Once validated through a trial, ATEC would be interested in discussing commercial terms and adherence to data privacy policy.

Following the success of the valuation process, ATEC would be willing to support and promote the use of goPassport technology to our members and through our membership options.

We look forward to the opportunity for our members to trail the finished product as the next step in this discussion.

Best regards,

Peter Shelley

Managing Director,

PS Shalley

Australian Tourism Export Council